



Professional Advisor Reference Guide

"The best way to predict the future is to create it." -Abraham Lincoln

Advisors in the accounting, legal and financial services professions are in a unique position to help increase the philanthropic resources of the communities we serve. Whether your clients are interested in tax advantages or building a family tradition, the Lincoln Land Community College (LLCC) Foundation can help.

Most of us, if given the opportunity, would like to leave a lasting legacy to show that our lives have made a difference; that in some way we have contributed to important work or a cause that will benefit the lives of others for generations to come. Giving can be rewarding, especially when donors combine it with their financial and estate planning.

Through a variety of gift planning options, the LLCC Foundation can be a resource for you and your clients when developing bequests or selecting the best giving instrument, especially in support of education across our service area encompassing all or part of 15 counties. We pride ourselves in providing access to quality, higher education to prepare future generations with hope and opportunity. Gift planning through the LLCC Foundation can be an investment in not only education, but in the future of our communities.

Enclosed is additional information that we request you keep on file regarding the Foundation and opportunities available for your clients to help further our mission. We hope you would keep us favorably in mind as you work with your clients who may have an interest in education and improving the lives of individuals in our region.

I would welcome the opportunity to discuss further or provide additional information. You may contact me at karen.sanders@llcc.edu or via phone at 217-786-2784. Thank you.

Sincerely,

Karen Sanders

Vice-President, Advancement/

LLCC Foundation Executive Director

 $\underline{www.llccfoundation.org}$

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Tax ID#: 37-1360597



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Mission.

Cultivating and stewarding charitable gifts to support Lincoln Land Community College students, programs and services.

About Us.

The LLCC Foundation is a 501(c)(3) not for profit corporation assisting with increasing and enhancing the physical and cultural environment of the college; broadening educational opportunities; and providing funds to implement scholarships and various awards.

We serve students.

We believe that all students should have access to the resources they need to build a solid foundation that will serve them for their entire lives. Through the generous support of our faculty and staff, alumni and community members, we provide financial support to improve educational opportunities. We proudly carry out this mission every day.



Lincoln Land
Community College
facts by the numbers

12,700

individuals served annually

47,000

individuals have earned associate degrees and/or college level certificates from LLCC

59%

LLCC students enrolled in baccalaureate/transfer programs

23%

LLCC students enrolled in occupational/vocational programs

22% minority population

25 average age of student

\$540

approximate cost of books per semester

\$3612

Average annual tuition & fees (12 credit hours)

96%

LLCC students reside in the district

Impact of Lincoln Land Community College on Our Community

Lincoln Land Community College contributes to the community educationally, culturally, recreationally, civically and economically.

- Total economic impact of LLCC in the regional economy is estimated at over \$51.5 million.
- LLCC adds skills to the workforce and boosts the competitiveness of area businesses. Earning potential is significantly increased which equates to additional tax revenue.
- As a major employer and business entity, LLCC generates millions of dollars in local sales and wages and adds an estimated 900 jobs.
- Income generated through local purchases and operations including wages paid to faculty and staff in excess of \$20 million.
- As LLCC students achieve higher education, they are less likely to smoke or abuse alcohol, draw welfare or unemployment benefits or commit crimes. This translates into an associated savings of \$1.7 million annually.

Locations

- · Springfield:
 - Main Campus
 - LLCC Medical-District
 - Levi, Ray & Shoup, Inc. Aviation Center located at Abraham Lincoln Capitol Airport
 - Two health professions programs located at HSHS St. John's Hospital
- LLCC-Beardstown
- LLCC-Jacksonville
- LLCC-Litchfield (classes also offered in Hillsboro)
- LLCC-Taylorville

\$3,904,978

Total Disbursements Scholarships/Grants/ Other support for LLCC programs in FY'2

\$83,727

Emergency Assistance provided for students in FY '21







Unrestricted

Unrestricted funds support students by providing funds for the college's greatest needs including the latest technology, start-up funds for new programs, upgraded facilities, classroom equipment and seed capital or funds for new programming. Unrestricted gifts empower us to provide maximum flexibility for the college to meet our current priorities and needs and support students.



Designated **Program Support**

Direct your charitable gift to benefit a specific program or area of interest. From art to history to agriculture to athletics, the areas of support provide endless opportunities.



Scholarships

Establishing a scholarship with the Lincoln Land Community College Foundation is a wonderful way to assist students in achieving their educational goals.

Scholarships help pay for tuition and fees and in some cases required textbooks or tools.

There are two types of scholarships that you may establish: Annual and Endowed.

- Ashley, a single mom who didn't have access to a computer when classes moved to a virtual format because of the pandemic.
 Thanks to donors she received a laptop to use for her online studies.
- Dean a military veteran in the truck driver training program, looking for a new career to provide an income for his family after being furloughed from his current position with a local restaurant.
- Sara a profoundly deaf
 student in Jacksonville
 needing assistive technology
 after returning to the
 classroom after 20 years.





There are many giving opportunities available to meet your needs, as well as those of our students. You can learn more by reading the information below, or you can contact a Foundation representative for a personal meeting. Email: karen.sanders@llcc.edu or call (217)786-2785 or go to www.llccfoundation.org/donate

Outright gifts

Outright gifts have an immediate impact on the lives of students. **Cash Gifts** (check or credit card) are tax deductible in the year given. **Checks** can be made payable to the LLCC Foundation or you can give online with your **credit card** at www.llccfoundation.org/donate. Stocks, bonds or other assets are other gift options.

Pledges

Pledges (single or multiple payments) may be given for greatest needs or designated to begin a scholarship endowment to support a specific program.

Matching gifts

Matching gifts are often offered by employers. Ask your Human Resources department if your organization will match a charitable gift.

In-kind gifts

In-kind gifts must fulfill a stated need of the College. Appraisals may be required. Knowledgable staff can manage uniques gifts like automobiles, planes, artwork and more.

Life Insurance

Make the LLCC Foundation the full or partial beneficiary of a life insurance policy. It is an easy way to make a major gift with possible tax benefits during your lifetime.

Naming opportunities

Naming opportunities are available at LLCC. (Must meet set giving levels). Dedicate a specific classroom or building and leave a long-lasting tribute at the College.

Planned gifts

Planned gifts include bequests, charitable remainder trusts and others. Through a planned gift, you can leave your legacy at Lincoln Land Community College, one that will make a difference for generations to come.

Real Estate

Real estate is often a way to give a large gift while also enjoying significant tax benefits.

Give students the gift of education in your will...

I, give, devise and bequeath to Lincoln Land Community College Foundation, an Illinois charitable corporation, the sum of \$____ (or description of the specific asset) for general purposes of helping students at Lincoln Land Community College.



Planned Gift Form

Signature

If you would like more information about how to include the Foundation in your will or how to make a special gift to the college that provides you with annual payments, tax savings, and other benefits, pleases contact us at the address, telephone number, or e-mail address below.

Karen Sanders
Executive Director LLCC Foundation
5250 Shepherd Road | Springfield, IL 62794
(217) 786-2784 | karen.sanders@llcc.edu



Contact Information Name Address City State Zip Phone **Fmail** Date of Birth Spouse (Partner's Name) Spouse/Partner's Date of Birth Type of Gift **Purpose of Gift** We have named the LLCC Foundation My/our gift is: O Will/Trust O Unrestricted (used for the area of greatest community need) O Retirement Plan Designated for (interest area, specific nonprofit or fund name) O Life Insurance Policy O Charitable Remainder Trust O Not yet determined. Please contact me to discuss. Other (please specify): **Amount of Gift** The estimated value of my/our gift will be \$_____ ___ % of my estate/retirement plan/life insurance policy. **Recognition of Gift** O You may include my/our name(s) in donor recognition materials. In materials, I/we wish to be referrered as: O I/we wish to remian anonymous and do not wish to be recognized publicly at this time. Signature Date

Date



www.llccfoundation.org LLCCFoundation@llcc.edu 217-786-2785